

CONNECT AND PROTECT

Marketing Guide: Love Winter Campaign

2023-2024



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One Source, Unlimited Possibilities

Let's all get ready to Love Winter! The purpose of this book is to provide winter safety literature, digital tools, merchandising and promo items in one easy-to-use toolbox with H numbers, descriptions, and/or download instructions.

Placing an Order:

While many items on pages 3-27 are orderable through Partner's Corner, some items like flyers, advertisements, and email signatures/web banners are only available digitally on our new nVent SalesHUB (the tool replacing iCatalog). For special items indicated by (*), please fill out the form on page 34 and email it to **ThermalCommunications@nVent.com.**

nVent University Online Training Portal

Our online training library offers short training videos and presentations to help distributor counter and sales staff get quickly educated on how to sell our products and solutions. You will find videos on Pipe Freeze Protection, Roof & Gutter De-Icing, controllers, and much more. We will continue to add videos as we create them.

Follow these simple steps:

- · Go to https://go.bluevolt.com/nVent
- · Sign up for an account by filing out a profile
- Click on the RAYCHEM, NUHEAT or PYROTENAX icons to find the available course you wish to take

Become an nVent NUHEAT Certified PRO Installer

We want to equip contractors with the best expertise and training to install and use nVent NUHEAT products. That's why we created the Certified PRO Program.

Benefits of Membership:

- Become accredited
- Obtain exclusive rights to offer the nVent NUHEAT 25 Year Total Care Warranty* on your floor heating installations
- Get listed on the nVent NUHEAT Certified PRO installer search tool on www.NUHEAT.com
- Take advantage of quarterly promotions and discounts
- · Attend exclusive events and trainings

nVent NUHEAT Certified PRO trainings can be held by distributors; speak with your respective Regional Sales Manager for details.

Learn more about the nVent NUHEAT Certified PRO Program on www.NUHEAT.com/certified-pro

What's New



Over 50 Years of nVent RAYCHEM Self-Regulating Technology!

On September 8th, 1972, RAYCHEM corporation patented and produced the world's first commercially successful electric self-regulating heat tracing cable. Since then, we've sold and installed more than 1.8 billion feet of heating cable in over 100 countries and continue to launch innovative products.

XTVR with High Power Retention (HPR) Technology

The new XTVR self-regulating cable is reloaded with breakthrough nVent's innovative HPR technology that is designed for industrial applications up to 150°C/302°F. It retains minimum 95% of its power after operating at maximum temperature for 10 years. Now our Self-Regulating portfolio includes both XTVR and HTV with HPR technology.

WinterGard Mesh Surface Snow Melting System

The nVent RAYCHEM WinterGard Mesh surface snow melting system has been designed for for residential and light commercial applications. Features include...

- · Suitable for concrete, asphalt, or under pavers
- Constant wattage, configured for 50 W/ft²
- Choice of 120 V / 240 V & 2 ft / 3 ft widths
- Coverage from 10 ft² to 120 ft²
- 16.4 ft (5 m) cold lead
- · 2-year warranty

Industrial, Commercial and Residential World Microsites:

The all-new Thermal World microsites showcase our most popular solutions, with concise, easy-to-understand animations.

- Industrial World Microsite
- Commercial World Microsite
- Residential World Microsite





Electrical Channel

HEADERS



Electrical - H59922 (36" x 11")



FrostGuard - H60162 (18" x 11")

COUNTER MATS



Product Selection Chart - H59516 (24" x 17")



Roof & Gutter Counter Mat - H59007 (24" x 17") Also available in French

Electrical Channel

COUNTER SELL SHEET

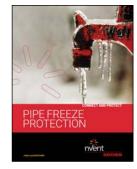


FrostGuard - H59927 (8" x 10")

WINDOW DECALS*



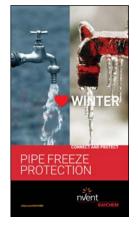
Roof & Gutter – H60351 (30" x 40")



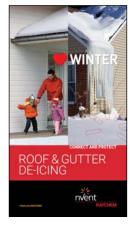
Pipe Freeze Protection – H60352 (30" x 40")



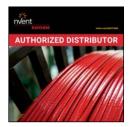
Thermal Management – H61099 (40" x 30")



Pipe Freeze Love Winter – H60353 (31" x 40")



Roof & Gutter Love Winter – H60354 (31" x 40")



Authorized Distributor – H59534 (20" x 20")

ROLL UP BANNERS*



Winter Applications – H60172 (33" x 84")



Pipe Freeze – H60174 (33" x 84")



RIM -H60171 (33" x 84")



Roof & Gutter – H60175 (33" x 84")



Surface Snow Melting – H60173 (33" x 84")

Electrical Channel

HOLDERS & LITERATURE



FrostGuard Literature Holder -H59924 (10" x 15")





FrostGuard Pipe -H59697 (3.625" x 10")

FrostGuard Roof & Gutter -H59866 (3.625" x 9")



Roof & Gutter Literature Holder -H59006 (10" x 15")

Also available in French





WinterGard Wet R&G -H58826 (3.625" x 9")



RIM & WinterGard Wet R&G Literature Holder - H59520 (14" x 12.5")

Brochures for front of holder



WinterGard Wet R&G - H58826 (3.625" x 9")

RIM R&G -H81694 (3.625" x 10")

Brochure for back of holder



Roof & Gutter Contractor Worksheet - H59254 (8.5" x 11")

OUTDOOR BANNERS



Roof & Gutter Now In Stock - H59526 (73" x 23")



Heating Cables Stocked Here - H60439 (73" x 23")



Electric Heat Trace Sold Here - H60383 (60" x 12")



Electric Heat Trace Now in Stock - H60384 (73" x 23")



NUHEAT & RAYCHEM Sold Here -H61441 (48" x 12")

Electrical Channel

LITERATURE



Residential Catalog – H60949 (A4)



FrostGuard Pipe – H59697 (3.625" x 10")



FrostGuard R&G -H59866 (3.625" x 9")



WinterGard Wet R&G -H58826 (3.625" x 9")



RIM R&G -H81694 (3.625" x 10")



Residential & Light Commercial – H53585 (3.625" x 9")



WinterGard Mesh -H88810 (8.5" x 11")



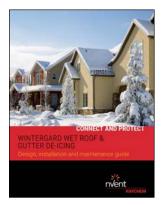
Residential Line Card – H59481 (A4)



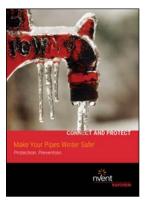
Commercial/Residential Safety & Comfort – H59090 (8.5" x 11")



Residential Winter Safety – H59320 (8.5" x 11")



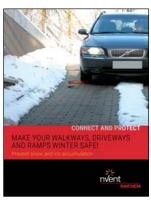
WinterGard Wet R&G – H56804 (8.5" x 11")



Pipe Contractor Worksheet – H59532 (8.5" x 11")



Roof & Gutter Contractor Worksheet -H59254 (8.5" x 11")



Snow Melt Contractor Worksheet – H59875 (8.5" x 11")

Electrical Channel

FLYERS/ADVERTISEMENTS[†]



RIM Winter Safety -H59377 (8.5" x 11")



Pipe Freeze Protection -H60165 (8.5" x 11")



Roof Ice Melt System – H60168 (8.5" x 11")



Safety & Comfort -H61069 (40" x 30")

POSTER



Roof & Gutter De-icing -H60167 (8.5" x 11")



Surface Snow Melting -H60169 (8.5" x 11")



Winter Applications – H60170 (8.5" x 11")

INFOGRAPHIC**



Industrial Winter Facts -H85487 (11" x 8.5")

EMAIL SIGNATURES/WEBSITE BANNERS**



Pipe Freeze Protection -H61073 (596px x 147px)



Roof & Gutter -H61074 (596px x 147px)



FrostGuard -H61075 (596px x 147px)



WinterGard Wet -H61076 (596px x 147px)



General Safety & Comfort -H61077 (596px x 147px)



50 Years of RAYCHEM -H61603 (596px x 147px)



50 Years of RAYCHEM -H61605 (596px x 147px)



WinterGard Mesh -H61808 (596px x 147px)

SOCIAL MEDIA IMAGERY**



Shoveling - H61104



R&G - H61105



Snowman - H61106



House - H61107



Icy Gutter - H61108



Pipes - H61109

Refrigeration Channel

Refrigeration Channel

HEADER



Refrigeration - H57466 (36" x 11")

COUNTER MAT



Product Selection Chart - H59516 (24" x 17")

COUNTER SELL SHEET



FrostGuard - H59927 (8" x 10")

Refrigeration Channel

HOLDERS & LITERATURE



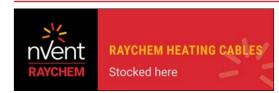
FrostGuard Literature Holder – H59924 (10" x 15")

Brochures for holder



FrostGuard Pipe – H59697 (3.625" x 10") FrostGuard R&G – H59866 (3.625" x 9")

OUTDOOR BANNERS



Heating Cables Stocked Here - H60439 (73" x 23")

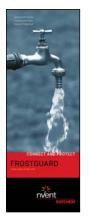


Electric Heat Trace Sold Here - H60383 (60" x 12")



Electric Heat Trace Now in Stock - H60384 (73" x 23")

LITERATURE



FrostGuard Pipe – H59697 (3.625" x 10")



FrostGuard R&G -H59866 (3.625" x 9")



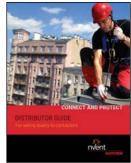
WinterGard Wet R&G -H58826 (3.625" x 9")



Residential Line Card – H59481 (A4)



Roof & Gutter Contractor Worksheet – H59254 (8.5" x 11")



Distributor Guide – H59531 (8.5" x 11")



Residential Catalog – H60949 (A4)



Residential Winter Safety – H59320 (8.5" x 11")



WinterGard Wet R&G - H56804 (8.5" x 11")



Residential & Light Commercial – H53585 (3.625" x 9")



Pipe Contractor Worksheet – H59532 (8.5" x 11")

Refrigeration Channel

POSTER



Safety & Comfort -H61069 (40" x 30")

WINDOW DECAL[†]



Thermal Management – H61099 (40" x 30")

ADVERTISEMENTS[†]



Pipe Freeze Protection -H60165 (8.5" x 11")



Roof & Gutter De-icing -H60167 (8.5" x 11")

INFOGRAPHIC**



Industrial Winter Facts -H85487 (11" x 8.5")

EMAIL SIGNATURES/WEBSITE BANNERS**



FrostGuard - H61075 (596px x 147px)



WinterGard Wet - H61076 (596px x 147px)



General Safety & Comfort -H61077 (596px x 147px)



50 Years of RAYCHEM -H61603 (596px x 147px)



50 Years of RAYCHEM -H61605 (596px x 147px)

SOCIAL MEDIA IMAGERY**



Shoveling - H61104



R&G - H61105



Snowman - H61106





Icy Gutter - H61108



Pipes - H61109

Plumbing Channel

Plumbing Channel

HEADERS



Plumbing - H59923 (36" x 11")



Frostex - H59050 (18" x 11")

COUNTER MAT



Product Selection Chart - H59945 (24" x 17")

COUNTER SELL SHEET



FrostGuard - H59926 (8" x 10")

Plumbing Channel

HOLDERS & LITERATURE



FrostGuard Literature Holder – H59925 (10" x 15")



FrostGuard Pipe – H59697 (3.625" x 10")



In-Pipe Literature Holder – H57423 (10" x 15")

OUTDOOR BANNERS



In-Pipe Heating Cable – H57281 (3.625" x 9")

PROTECTION. PREVENTION. FROSTEX PIPE FREEZE PROTECTION

Frostex Literature Holder – H57666 (10" x 15")

nvent MACHIEM

Frostex Pipe – H56566 (3.625" x 9")

WINDOW DECAL[†]

nVent RAYCHEM HEATING CABLES Stocked here

Heating Cables Stocked Here - H60439 (73" x 23")



Electric Heat Trace Sold Here - H60383 (60" x 12")



Electric Heat Trace Now in Stock - H60384 (73" x 23")

POSTER

@ 9



Safety & Comfort -H61069 (40" x 30")

THERT PARTIES TRACES PROTECTED WHILE A WARRANT AND THE PARTIES AND THE PARTIES

Thermal Management – H61099 (40" x 30")

Plumbing Channel

LITERATURE



Residential Catalog -H60949 (A4)



Pipe - H59697 (3.625" x 10)



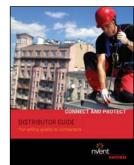
Heating Cable -H57281 (3.625" x 9")



Residential & Light Commercial -H53585 (3.625" x 9")

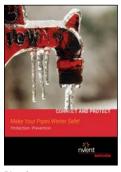


Residential Winter Safety & Comfort U.S./Canada H59514 (8.5" x 11")



Distributor Guide H59531 (8.5" x 11")

Residential Line Card -H59480 (A4)



Pipe Contractor Worksheet H59532 (8.5" x 11")

ADVERTISEMENT[†]



Pipe Freeze Protection -H60165 (8.5" x 11")

ROLL-UP BANNER**



Pipe Freeze -H60174 (33" x 84")

INFOGRAPHIC**



Industrial Winter Facts -H85487 (11" x 8.5")

EMAIL SIGNATURES/WEBSITE BANNERS**



Pipe Freeze Protection - H61073 (596px x 147px)



FrostGuard - H61075 (596px x 147px)



General Safety & Comfort - H61077 (596px x 147px)



50 Years of RAYCHEM - H61603 (596px x 147px)



50 Years of RAYCHEM - H61605 (596px x 147px)

SOCIAL MEDIA IMAGERY**



Shoveling - H61104



R&G - H61105



Snowman - H61106





Icy Gutter - H61108



Pipes - H61109

Commercial Channel

Commercial Channel

OUTDOOR BANNERS



Heating Cables Stocked Here - H60439 (73" x 23")



Electric Heat Trace Sold Here - H60383 (60" x 12")

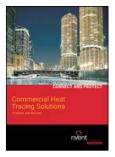


Electric Heat Trace Now in Stock - H60384 (73" x 23")

LITERATURE



Commercial Heating Tracing Catalog – H58036 (A4)



Commercial Heating Capabilities – H58085 (A4)



Commercial/Residential Safety & Comfort – H59090 - U.S. (8.5" x 11") H59515 - Canada (8.5" x 11")



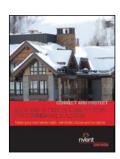
Commercial/Residential Winter Checklist – H61452 (8.5" x 11")



Data Center Solutions – H89542 (A4)



Commercial/Residential Safety, Comfort & Performance – H59099 (8.5" x 11")



RIM R&G and IceStop – H81855 (8.5" x 11")



Grease Waste Flow Maintenance – H60113 (8.5" x 11")



Pipe Contractor Worksheet – H59532 (8.5" x 11")



Roof & Gutter Contractor Worksheet – H59254 (8.5" x 11")



Snow Melt Contractor Worksheet – H59875 (8.5" x 11")

ROLL-UP BANNER**



RIM -H60171 (33" x 84")

Commercial Channel

FLYERS/ADVERTISEMENTS[†]



Commercial Solutions & Services Flyer -N00232 (A4)



BIS Winter Tips -H61454 (A4)



RIM Winter Safety -H59377 (8.5" x 11")



Suspension Mounted Heating - H60089 (8.5" x 11")



RIM-DrainTrace -H60088 (8.5" x 11")

COUNTER MAT



Product Selection Chart -H61453 (24" x 17")



Pedestal Mounted Heater - H60090 (8.5" x 11")



Window Mullion -H60091 (8.5" x 11")



RIM -H60168 (8.5" x 11")



Surface Snow Melting - H60169 (8.5" x 11")

EMAIL SIGNATURES/WEBSITE BANNERS**



Pipe Freeze Protection -H61078 (596px x 147px)



Roof & Gutter Systems -H61079 (596px x 147px)



Surface Snow Melting -H61080 (596px x 147px)



H61081 (596px x 147px)

50 Years of RAYCHEM -

H61602 (596px x 147px)



General Winter Tips -H61082 (596px x 147px)



50 Years of RAYCHEM -H61603 (596px x 147px)

POSTER



Safety, Performance & Comfort – H61070 (40" x 30")

WINDOW DECAL*



Thermal Management -H61099 (40" x 30")

SOCIAL MEDIA IMAGERY**



Stairs - H61110



Pipe - H61111



Apartments - H61113



Parking Lot - H61114



Resort - H61115



Large Pipe - H61116

Subscribe to our social channels and Like/Follow/Share!



Industrial Channel

PRESENTATION



Why Choose RAYCHEM? Interactive presentation – H57849

FLYER



Why Choose RAYCHEM? Flyer – H87876 (8.5" x 11")



Click to download from Partner's Corner

EMAIL SIGNATURES/WEBSITE BANNERS



Campaign - H87873



Smart Controls - H87902



50 Years of RAYCHEM - H61603



Advanced Connection Kits - H87900



Power Industry - H87898



50 Years of RAYCHEM - H61604

NVENT REMODER (HPR) Standard cable with breather copie of the paper performance of the paper per

HTV with HPR - H87904



Chemical Industry - H87994



XTVR with HPR - H61799



Mining Industry - H88098

SOCIAL MEDIA BANNERS



50 Years of RAYCHEM Campaign - H87874



Power Industry - H87899



Carbon Capture Storage Industry – H61804



Advanced Connection Kits – H87901



Chemical Industry - H87993



Food & Beverage Industry – H61805



HTV with HPR - H87905



Mining Industry - H87993



Hydrogen Industry – H61806



XTVR with HPR - H61800



Oil & Gas Industry - H61802



LNG Industry - H61807



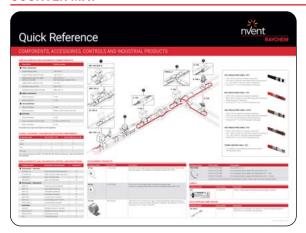
Smart Controls - H87903



Biofuels Industry - H61803

Industrial Channel

COUNTER MAT



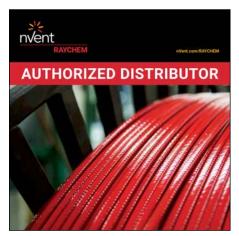
Quick Reference Chart - H60728 (24" x 18")

POSTER



Reliability & Performance - H61071 (40" x 30")

WINDOW DECALS[†]



Authorized Distributor - H59534 (20" x 20")

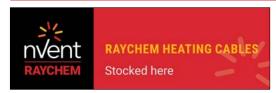


Authorized Distributor - H60745 (45.5" x 44")



Thermal Management - H61099 (40" x 30")

OUTDOOR BANNERS



Heating Cables Stocked Here - H60439 (73" x 23")



Electric Heat Trace Sold Here - H60383 (60" x 12")



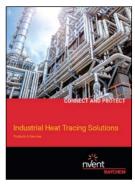
Electric Heat Trace Now in Stock - H60384 (73" x 23")

Industrial Channel

LITERATURE



Industrial Heating Tracing Solutions Catalog – H56550 (A4)



Industrial Heat Tracing Solutions Brochure – H56857 (A4)



Industrial Winter Checklist – H57808 (4" x 9.25")



Heat Management System Audit Brochure – H61159 (4" x 9.25")

INFOGRAPHICS**



Industrial Winter Facts -H85487 (11" x 8.5")



Advanced Control & Monitoring – EU1797 (16.54" x 11.69")



Power Industry – H86925 (16.54" x 11.69")



Chemical Industry – H88093 (16.54" x 11.69")



Mining Industry – H88141 (16.54" x 11.69")



Oil and Gas Industry – H88878 (16.54" x 11.69")

LNG Industry – N00351 (16.54" x 11.69")



Biofuels Industry – H88698 (16.54" x 11.69")



Hydrogen Generation Industry – H89124 (16.54" x 11.69")



Carbon Capture Storage Industry – H61695 (16.54" x 11.69")



Food and Beverage Industry – H61673 (16.54" x 11.69")

FLYERS



Industrial Winter Campaign - H82064 (A4)



Instrument Winterization Assessment – H57941 (8.27" x 11.69")

Industrial Channel

EMAIL SIGNATURES/WEBSITE BANNERS[†]



Electric Heat Tracing - H61088 (596px x 147px)



Controls - H61100 (596px x 147px)



Heat Management - H61089 (596px x 147px)



Heat Trace - H61101 (596px x 147px)



Prepare for Winter - H61090 (596px x 147px)



Process Protection - H61102 (596px x 147px)



Process Operation - H61091 (596px x 147px)



Protection + Prevention - H61103 (596px x 147px)



Elexant 4000 - H61092 (596px x 147px)



HTV Cable - H61442 (596px x 147px)



XTVR Cable - H61801 (596px x 147px)

SOCIAL MEDIA IMAGERY⁺⁺



Refinery - H61123



Tanks - H61124



Smoke Stacks - H61125



Workers and Flames - H61126



Thumbs Up - H611247



Smoke Stacks 2 - H61128

Subscribe to our social channels and Like/Follow/Share!

Floor Heating Channel

Floor Heating Channel

COUNTER DISPLAYS



Counter Mat: Floor Heating Product Chart - H59950 (24" x 17")



Thermostat Stand Display - H60548



Thermostat Cardboard Display - H60549



Membrane Desktop Display - H60136



Mesh Desktop Display - H60184



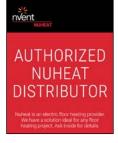
Mat Desktop Display - H60619

WINDOW & VEHICLE DECALS



Authorized Distributor Window Decal - H60336

3 sizes to choose from: (3" x 3", 6" x 6", 8.5" x 8.5")



Authorized Distributor Window Decal -H60178 (3" x 3.75")



Car Decal - H60179 (11.5" x 3")



Safety & Comfort -H61069 (40" x 30")

OUTDOOR BANNER



Now In Stock - H59525 (73" x 23")



Sold Here - H60338 (48" x 12")



Sold Here - H60337 (72" x 12")



Sold Here - H60339 (24" x 12")

Floor Heating Channel

LITERATURE



Residential Catalog – H60949 (A4)



Mat -H59281 (3.625" x 9")



Cable & Membrane - H60132 (3.625" x 9")



Signature Thermostat -Connected Home – H59970 (3.625" x 9")



Mesh -H60104 (3.625" x 9")



Certified PRO -H59962 (3.625" x 9")



Thermostats – H60678 (3.625" x 9")



Custom Mat -H59291 (8.5" x 11")



Cable – H59299 (8.5" x 11")



Cable & Membrane for Tile – H60013 (8.5" x 11")



Cable & Membrane for Electrical – H60622 (8.5" x 11")



Membrane – H59984 (A4)



Mesh -H59982 (A4)

Floor Heating Channel

SAMPLES



Mesh Product Sample – H59988 (6.5" x 6")



Membrane Product Sample -H60029 (6.5" x 6")



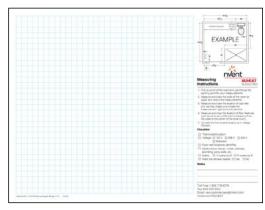
Peel & Stick Membrane Product Sample – H61516 (6.25" x 6.25")



Mat Product Sample -H60028 (20" x 15.5")



Cable Product Sample -H60034 (9 ft)



Measuring Grid Paper – H59290 (11" x 8.5")

POSTERS



Floor Heating Sintra Board Die-cut - H59539 (24" x 30")

Floor Heating Channel

POSTERS



Feel The Warmth - H60340 (18" x 24")



Worry-Free Ownership – H60341 (18" x 24")



Be Energy Smart -H60342 (18" x 24")



Become Certified PRO – H60343 (18" x 24")



Custom Mats -H60344 (18" x 24")



Standard Mats -H60345 (18" x 24")



Cable + Membrane -H60347 (18" x 24")



Mesh - H60348 (18" x 24")



Floor Heating for the Connected Home – H60349 (18" x 24")



Cable Selection Chart – H61332 (18" x 24")

SOCIAL MEDIA IMAGERY^{††}



Family Feet - H61117



Shower - H61118



Work from Home - H61119



Stretch - H61120



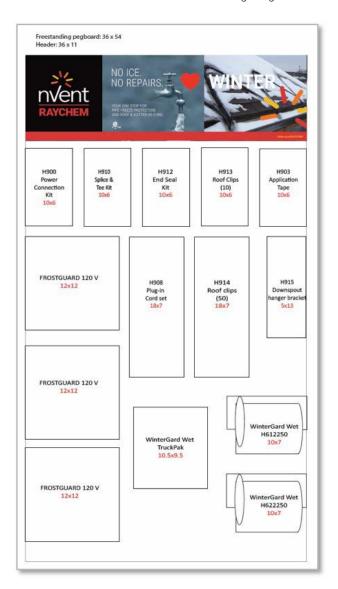
Male - H61121

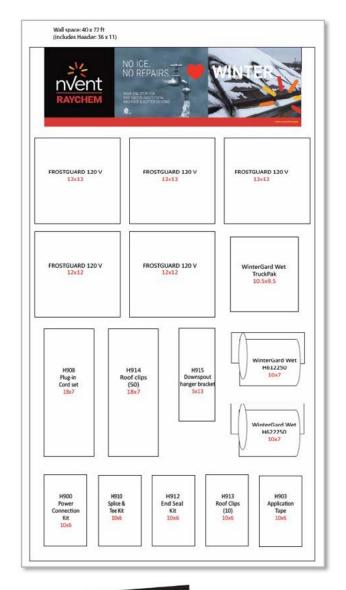


Kids - H61122

Additional Merchandising Tools

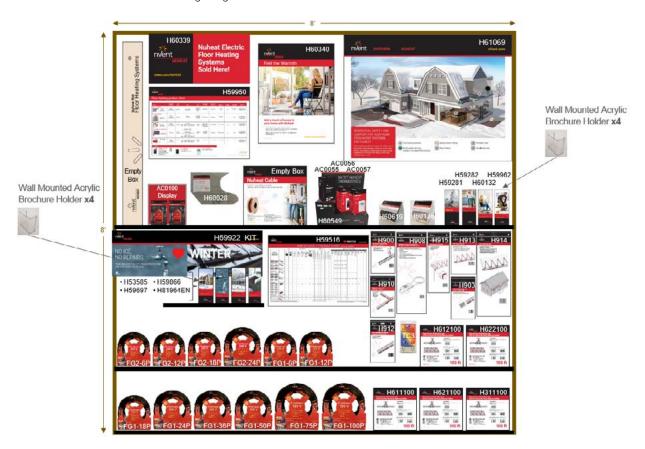
The following planograms have been pre-made as a starting point. A digital planogram tool is also available. See slides 26 to 40 in the nVent NUHEAT & RAYCHEM Merchandising Program Guide.







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Only works for NUHEAT

FrostGuard & WinterGard Truck Paks



All FrostGuard - 6' x 4'



120-V FrostGuard - 4' x 4'



Top-Selling FrostGuard - 4' x 4'



Special Items Order Form

Sales Manager Contact Information					
First Name:			Last Name:		
Commercial or Residential:					
Primary Phone:			Email:		
<u>'</u>					
Product Branding					
nVent RAYCHEM:					
nVent NUHEAT:					
nVent RAYCHEM & nVent NUHEAT:					
<u> </u>					
Type of Distributor					
Electrical	Flooring/Tile	Plumbing/Refrigeration			
Other:					
Request Special Items					
Advertisement type and size:					
Window decal type and size:					
Custom banner details and size:					
Roll-up banner type:					
Distributor Contact Information					
First Name:			Last Name:		
Street Address:					
City: State:			ZIP Code:		
Primary Phone:			Job Title:		

North America FOR NVENT RAYCHEM PRODUCTS

Tel +1.800.545.6258 Fax +1.800.527.5703 thermal.info@nVent.com

North America FOR NVENT NUHEAT PRODUCTS

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